SpecPro

# LIFE SCIENCES CAPABILITIES BRIEFING

## As Part of

## VENDOR PRESENTATIONS

## HEALTHCARE SERVICES PROVIDERS

## Pacific Regional Contracting Office

## 20 Apr 04

Supporting The Warfighter

# Business Profile

- Originally Founded in 1989, 100% Owned By Bristol Bay Native Corporation (Headquartered in Anchorage, AK)
- Certified 8(a) Small Disadvantaged Firm
- Strategic Business Areas
  - Information Management Services
    - Infrastructure Support Services
    - Technical Support Services
    - Database Management

# Business Profile

- Engineering and Technical Services
  - Life Support
  - Logistics
  - Systems /Engineering
  - Environmental Services
- Consistent Growth Profile
  - 230 + Employees
  - Over $19M in Annual Revenues
  - Won over 230 Contract Awards since 1989

# Business Profile

**Anchorage, AK**
**Corporate Headquarters**
• Bristol Bay Native Corp.

**SFAAP, KS**
• US Army

**Rock Island, IL**
• US Army

**Ravenna AAP, OH**
• OSC
• ONG (Ohio National Guard)

**Colorado Springs, CO**
• USARSPACE
• Peterson AFB

**Albuquerque, NM**
• USAF

**Washington, DC**
•DOE

**Lorton, VA**
• COE/ Ft. Belvoir

**San Diego, CA**
• Naval GPS Project Office

**Ft. A.P. Hill, VA**
•US Army

**El Paso, TX**
• ADATD
• WSMR
• DEA
• USFS

**Huntsville, AL**
•SMDC
•AMCOM

**San Antonio, TX**
•Air Force Human Systems Center
USAF/SAM

**Columbus AFB, MS**
• Air Education & Training Command

**Patrick AFB, FL**
• 45th Space Wing

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# ARMY CONTRACTS

**SFAAP, KS**
- US Army

**Rock Island, IL**
- US Army

**Ravenna AAP, OH**
- OSC
- ONG (Ohio National Guard)

**Engineering**
**Environmental**
**Document Scanning & Archival**
**Information Management/ Information Technology**
**Program Management**
**Logistics Management**

**Lorton, VA**
- COE/ Ft. Belvoir

**Ft. A.P. Hill, VA**
- US Army

**El Paso, TX**
- ADATD White Sands

**Huntsville, AL**
- SMDC
- AMCOM

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# ANC Special Provisions

Bristol Bay Native Corporation

**One of 13 regional Alaska Native Corporations (ANC)** created by Congress through the 1971 Alaska Native Claims Settlement Act. BBNC has 6700 shareholders who primarily are Yup'ik Eskimos, Athabascans, and Aleuts. BBNC has extensive financial resources to support its shareholders and subsidiaries.

**Special Privileges Granted by SBA and FAR**

- $3 Million Sole-source Limitation Does Not Apply to ANC 8(a) Contractors. They Can Be Sole-sourced Contracts of Any Size (Ref: 134 CFR 124, 123, 311(b), FAR 19.805-1)

- Authorized Direct Conversion of Government

# SpecPro
# Corporate Vision and Mission

## Vision

*"To be recognized for excellence in quality, by our clients and shareholders, in executing our programs in the most cost efficient manner possible"*

## Mission

*"To achieve ultimate client satisfaction while providing a rewarding and challenging environment for our employees"*

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# SpecPro
# Corporate Vision and Mission

SpecPro's Success and Growth Are Focused on Four Cornerstone Principles:

- *Technical Excellence*
- *Responsiveness to Client Needs*
- *Cost Effective Management*
- *On-Time Deliverables*

We Demonstrate These Capabilities on Every One of Our Contracts and Pledge the Same in Our Support of Your Efforts

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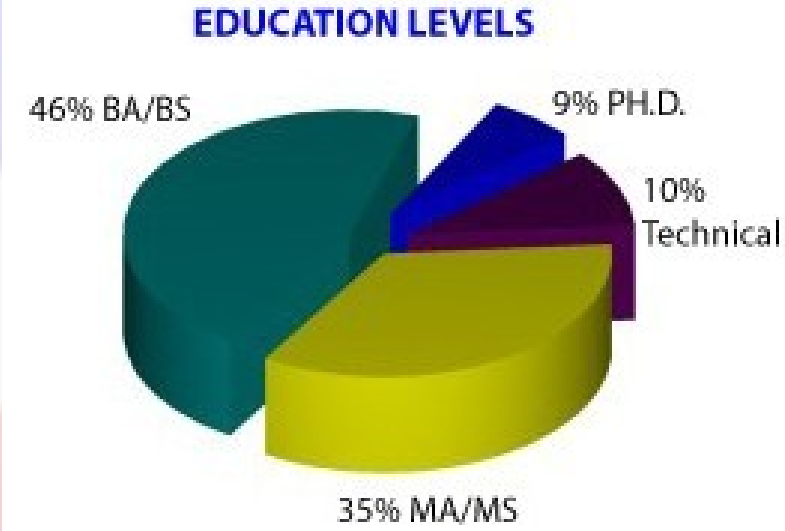
# Experience and Education



Innovative Support Through an Optimized Mix of Diverse Disciplines Coupled With High Technical Expertise

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# Core Capabilities

## Information Management Services

## Life Sciences Division

SpecPro is certified by the Federal Small Business Administration Program as an 8(a) and Small Disadvantaged Business under NAICS code 541330 Engineering Sciences and many more high-technology NAICS codes.

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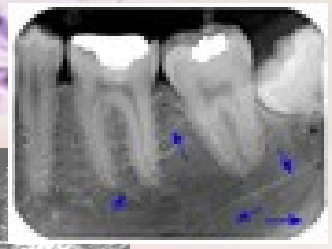
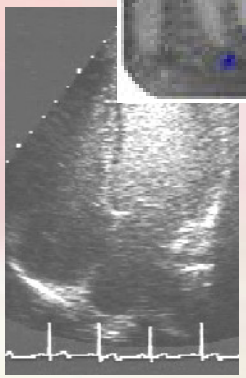
# LIFE SCIENCES DIVISION

## Research

- ❖ Molecular Biology
- ❖ Epidemiology
- ❖ Pharmacology





- ❖ Information Management/ Information Technology (IM/IT)
- ❖ Staffing
- ❖ Program Management

Supporting The Warfighter

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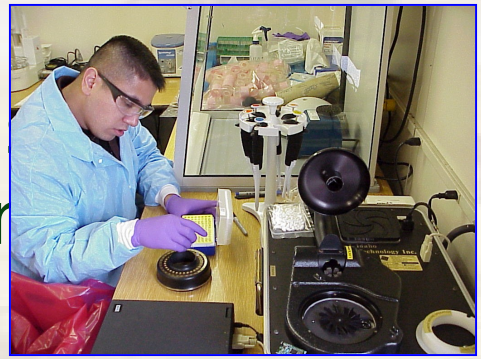
# LIFE SCIENCES

## Life Sciences Research Molecular Biology, Epidemiology & Pharmacology

SpecPro provides Molecular Biologists, Microbiologists & Lab techs to perform DNA extraction, DNA fingerprinting, & kit development to identify diseases. We do Epidemiology Research in large health studies & investigate use of pharmaceuticals for use in the battlefield. We train personnel (u Computer Based Training & Distar Learning) to deploy worldwide.



# LIFE SCIENCES

## Information Management/Information Technology (IM/IT)

In a major award winning Epidemiology Study we supplied the LAN & Webmaster Services, Database Management, Database Systems Engineering, System Infrastructure Support & SEAT Management to staged, managed, archive, code (ICD-9 & ICD10), & analyze Medical Records; including Document Imaging, X-Ray Digitization, & Statistical Analysis.

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# LIFE SCIENCES

## Staffing

We supply subject matter experts from Aeromedical Case Managers to Veterinarian Techs. We support, staff & manage any Life Science (including midicine) anytime, anywhere.

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# LIFE SCIENCES

## Program Management

We bring the entire team; many who are award winners!

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# LIFE SCIENCES CURRENT EXPERIENCES

**Current capabilities on Brooks City-Base include 60+ people providing extensive subject matter expertise, data collection, reduction, information manage[illegible]nd documentat[illegible]**

**AFIOH-** Epidemiology Studies, Information Technology Support (West Point Stud[illegible] Molecular Biologists performing DNA fingerprinting)

# LIFE SCIENCES CURRENT EXPERIENCES

**USAF School of Aerospace Medicine-** Aeromedical Consulting Services, Case Management, Hands-On Medical Care, Medical Information Systems and Business Supp

**United States Air Force School of Aerospace Medicine**

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# LIFE SCIENCES CURRENT EXPERIENCES

**AFRL-** Epidemiology Studies, Information Technology Support (Ranch Hand II (AF Health Study), AF Mortali ster)

**311th HSW SPO-** Life Support Systems, Epidemiology Studies Information Technol o

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# Life Sciences' Current
## Delivery Orders

- Epidemiology Dioxin Retrospective Study (Ranch Hand II)
- Air Force Mortality Records Coding (AFMR)
- Long Term Medical Case Revie
  (AFIOH, West Point)
- Deep Wound Coagulation Stud
  Pharmaceutical (ACS, HEAL
- DNA Extraction &Disease Identification (AFIO
- Disease ID Probe Development
  (AFIOH, Vector Borne)

Epidemiology

Pharmaceuticals

# Life Sciences' Current Delivery Orders

- Field trials of Bio Terrorism ID Equipment (AFIC
- Admin & Direct Patient Care of Air Crews (ACS)
- USAFSAM Business and Facilities support (ACS
- USAFSAM Laundry for Surgery Support (ACS)
- Type I Flight Physical Support (ACS) (NEW)
- Hyperbarics & Performance Enhancement Research (ACS) (NEW)

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# Life Sciences
## (A Current Delivery Order)

Ranch Hand II (311th HSW/SPO) a 30 year Retrospective Dioxin study with 10 Million Documents and 2,000 plus patients over 6 physical examination cycles. We currently employ 20 personnel to stage, scan, digitize, code, & analyze the Me

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# Life Sciences
## (A Current Delivery Order)

The award's write up details the accomplishments of our Ranch Hand II team. The AFRL Human Effectiveness Directorate (AFRL/HE) recognized our personnel as members of the Air Force Health Study Support Team in a recent awards ceremony on March 2004.

# Life Sciences Capabilities, Skills & Staff

## Life Sciences Research

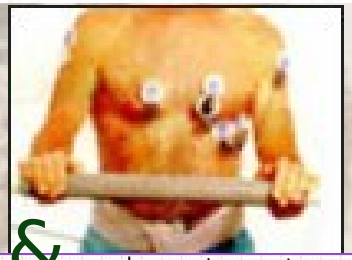
Epidemiologists
Biologists, Lab Techs
Hyperbaric Scientists
Microbiologists
Molecular Biologists
Statisticians
Disease Identification Research
(DNA Extraction & PCR)

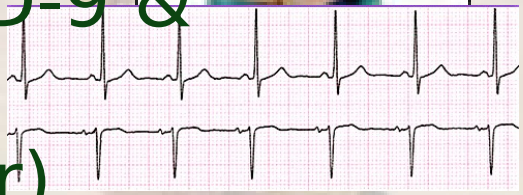
Equipment & Field Testing
Statistical Analysis
Pharmaceutical Research
Mortality Research

# Life Sciences Capabilities, Skills & Staff

## Staffing

Aeromedical Case Managers
Cardiology Technicians
Dentists & Dental Techs
Optometric & Ohphmologic Techs
Medical Record Coders (ICD-9 & ICD-10)
Managers (Medical & Other)
Medical & Mental Health Techs
Scientists & Technical Writers
Technical Writers
Veterinarian Techs





# Life Sciences Capabilities, Skills & Staff

## Information Management/Information Technology (IM/IT)

Computer Operators & SEAT Management
Computer Based Training & Distance Learning
Database Managers
LAN Administrators & Managers
Programmers & Webmasters
Digitization (Paper, X-Rays, etc.)
Document Archival Design & Mgt

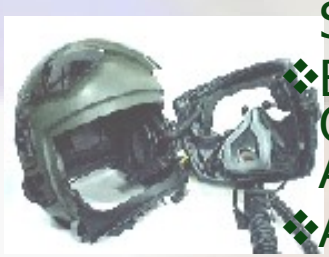
# Life Sciences Capabilities, Skills & Staff

## Program Management

Business Managers
Scheduling & Workflow Management
Facilities Managers
Finance & Manpower Managers
Lab Managers
Program Managers
Training Administrators

# LIFE SUPPORT
# Related Experience

- Current Life Support Projects
  - Medical Scancorder …Market Survey, Performance Specification, Prototype Testing
  - Quick Don Mask … C-20/C-37 Study and Recommendation; Requirements Baseline and Market Survey
  - Beacon … P-Spec, Market Survey, Testing, Safe-to-fly Certification; ACES II Environmental Sensor; Accelerated Aging Study, Service Life Testing
  - Aircrew Seat Cushion … P-Spec for fixed and ejection seats



# LIFE SUPPORT
# Related Experience

- Past Related Experience
  - Research Scientists/Physiologists/Psychologist
  - Biomedical Engineers
  - Electrical, Mechanical, Test Engineers
  - Kinesiology
  - Software Design Engineers
  - Computer Scientists, Network Engineers, Systems Analysts
  - Program Managers & Administrative Personnel
  - Special Subject Matter Experts
  - Biodynamics Research
  - Information Technology Based Training

# Employee Benefits

We can attract new & retain incumbent employees. SpecPro's employee benefit package exceeds the industry average & ensures we can recruit, retain, & deliver the best of the best. We recognize Incumbent Employee Tenure.

# Best Overall Value

## *We are the Right, Low Risk Solution Because:*

SpecPro Understands the Importance of Life Sciences & Life Support Technologies & Research

- First-hand experience with operation and maintenance of Life Support & Sciences' equipment
- Know the end-user, mission requirements, and the operational and Life Sciences' environments
- Eager to advance today's research and technology to support tomorrow's war fighter

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## SpecPro is a Unique Corporate Team

- Certified 8(a) SDB ANC
- DCAA-Approved Cost Control System
- Automated Program & Contract Management
- Unique Processes & Tools for Logistics & Q.C.
- Proven Transition Implementation Plans
- Premium Employee Benefit Packages
- Proper Security Clearances
- Current Certifications and Experience
- Diversified Technical Disciplines
- Proven Track-record & Solid Reputation

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# Contact Information

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